STRONG BUYERS AND EXPERT SUPPLIERS
MEET HERE!

SABANCI Dx

pratis Digital B2B Procurement Platform

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Pratis Digital B2B Procurement Platform offers unique opportunities to the firms in the digital world with an annual transaction volume of 3.2 billion dollars and more than 70 thousand electronic negotiations.

Providing service since 2001, Pratis Digital Procurement Platform provides a strong ecosystem by bringing together the purchaser firms and the supplier firms with cloud technology. Meeting with thousands of recommended suppliers divided into categories based on their industries, the purchaser firms perform their strategic purchasing and e-Tender processes at optimum price. Whereas the supplier firms increase their sales opportunities, and move their procurement process onto digital environment. Thus, the buyer firms move their procurement process onto digital environment with Pratis, including all stages of design, management and analysis. On the other hand, the suppliers increase sales opportunities with the new markets they reach. Pratis, preferred by the leading companies in their sectors with its powerful technology such as RPA and advanced data analytics and operational support, offers a fast, easy, reliable procurement platform.

20
Years of Experience

3.2 Billion
Transaction Volume (USD)

30,000+
Suppliers

375+
Product and Service Groups

70,000+
Electronic Negotiation

Pratis offers saving up to 60% in E-Tenders by providing an average price advantage of 14% to the purchasers.*

*Based on 2019 data

Pratis means...

BUYER FIRMS

- Recommended Supplier Diversity
- Strong Supplier Relations
- Transparent Purchasing
- Purchasing at Optimum Price
- Regular Data Back-up
- Fast and Constant Availability
- Maximum Cyber Security
- Advanced Analytics and Reporting
- Budget Control
- Standardization
- Efficiency Increase with RPA

SUPPLIER FIRMS

- Thousands of Publicly Open Tenders
- New Customers, New Opportunities
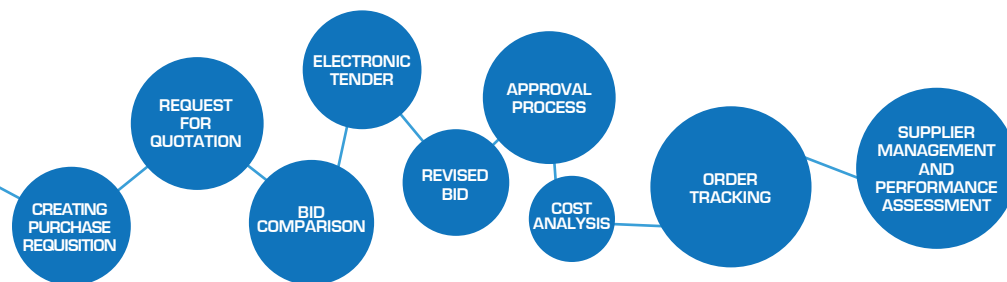- Notifications for Suitable Tenders
- Promotion Sales

You can obtain the most competitive price rapidly and effectively on Pratis by performing the entire procurement process for a material or a service, from market research to product order.

BENEFITS

- Cloud Technology
- Ease of Use
- Transparent and Standard Processes
- Strong Analytics and Reporting
- ERP Integration
- +375 Product and Service Categories for Best Supplier-Tender Match
- Time- and Cost-Efficiency
- Catalogs and Promotions
- Best Procurement Recommendations with Advanced Data Analytics

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FAST ACCESS TO THE RIGHT SUPPLIER WITH
SUPPLIER RELATIONS MANAGEMENT

- Supplier selection and measurement are the most important phases of a procurement process. Evaluating the suppliers based on the preceding data with Pratis, you can discover the right supplier among hundreds.

- By carrying out your procurement process on Pratis, you can follow the performance figures of your suppliers for bidding and responding to orders.

- You can rate post-order service of your suppliers by selecting a rating star on the easy to use interface, enabling their performance to be measured periodically.

- Since suppliers work with other purchaser firms, they are evaluated by those firms as well. Thus, the supplier performance is measured generally in the system.

- Based on performance, you can access the expert suppliers in the supplier pool that you have not worked with before, and invite them to negotiations.

- Instead of searching, you can ensure that the suppliers contact you by announcing your RFQ processes on Pratis Market Place.

- Checking the new bidding suppliers based on their overall system evaluations and performance data, you can decide to involve them to the new round.

CREATING PURCHASE REQUISITION — REQUEST FOR QUOTATION — ELECTRONIC TENDER — BID COMPARISON — REVISED BID — APPROVAL PROCESS — COST ANALYSIS — ORDER TRACKING — SUPPLIER MANAGEMENT AND PERFORMANCE ASSESSMENT

Exclusive to Suppliers with Pratis!

GROW YOUR BUSINESS, IMPROVE YOUR SALES WITH PRATIS

Pratis offers a digital procurement platform and a commercial network where supplier firms can meet strong purchasers. E-Tenders enable you to perform your sales processes in a digital environment and obtain new sales opportunities. As you can be invited to e-tenders, you can bid for publicly open tenders. Strong category structure is one of the most important features of Pratis. The right supplier-tender match enables the purchaser firms seeking a product or a service to easily reach you as well as ensuring that you receive only the right invitations and notifications. While offering you a fast and easy sales experience, Pratis also enables you to create custom catalogs for firms by signing long term framework agreements with purchasers. Move your operations such as order, product update and price control to the digital environment.

Visit **www.pratis.net** now to join the supplier world of Pratis.

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CREATE A CUSTOM CATALOG

You can turn your demands into a catalog, and enable ordering via Pratis. Moving your long-term procurement contracts to catalogs, you can find the product you need much faster and easily transmit your orders to the supplier. Thus, instead of conducting RFQ process for every demand received during the year, you can enable demand owners to place their orders fast and easily within their user-based budget limits. Manage operations such as ordering, product updating, price checking easily on digital environment while eliminating RFQ process.

Post-order automatic mail and text message notification ensure the supplier firms to respond to needs without any delay.

SHAPE YOUR PROCUREMENT OPERATIONS BASED ON ANALYTICS

You can monitor your past procurement performance, query suppliers, products and services. You can merge, edit and classify your procurement data within the platform and/or your expenditure data in other systems with Pratis expense analysis. You can monitor expense trends per firm, keep your expenses under control, take actions to save money.

ASSESS YOUR PROCUREMENT PERFORMANCE

Pratis offers an easy to use and flexible structure, where you can review supplier performance and procurement process with reporting and analysis features. You can keep your costs under control with expense and budget analyses, compare quotes easily, create statistical summary charts and evaluate overall performance based on procurement savings.

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